

SECURI



Washington, D.C. 20549

.MISSION

OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

OMB APPROVAL

SEC FILE NUMBER

### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

1/1/2007 1**3/31**/2007 REPORT FOR THE PERIOD BEGINNING \_\_ AND ENDING A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: CARDINAL INVESTMENTS, INC. OFFICIAL USE ONLY 1600 NORTH BELT WEST BELLEVILLE, IL 62226 FIRM ID. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 1600 KRTH BELT WEST BELLE/ILLE 62226 (City) (Zip Code) NAME A VI) TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT JEFFREY HEET 618-277-1005 (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* VOELLINGER, SIMPSON, DOLAN & ASSOCIATES, P.C. (Name - if individual, state last, first, middle name) 4010 NORTH ILLINOIS STREET, SUITE 3 BELLEVILLE IL (Address) (State) (City) Zip Code) CHECK CINE: [1] Certified Public Accountant [ | Public Accountant [ ] Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be st pyorted by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



### OATH OR AFFIRMATION

JEI FREY HEET	wear (or affirm) that, to the
best of ray knowledge and belief the accompanying financial statement and supporting schedu	
CALDINAL INVESTMENTS, INC.	, as of
DEX EABER 31 , PXX2007, are true and correct. I further swear (or affirm nor any partner, proprietor, principal officer or director has any proprietary interest in any accordance a customer, except as follows:	n) that neither the company
	DX/ A
"OFFICIAL SEAL" SAMUEL A. LORING NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES MAY 17, 2011 Preside	pature  Title
Notary Public	
This report** contains (check all applicable boxes):  (a) I as ing page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.  (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital	
☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  ☐ (g) Computation of Net Capital ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.  (i) A Reconciliation, including appropriate explanation, of the Computation of Net Capit Computation for Determination of the Reserve Requirements Under Exhibit A of Rule (1) A Description of the Reserve Requirements Under Exhibit A of Rule (1) A Description of the Reserve Requirements Under Exhibit A of Rule (1) A Description of the Reserve Requirements Under Exhibit A of Rule (1) A Description of the Rule (1) A Description	15c3-3.
<ul> <li>(k) A Reconciliation between the audited and unaudited Statements of Financial Condition we solidation.</li> <li>(l) An Oath or Affirmation.</li> </ul>	nn respect to methods of con-
<ul> <li>□ (m) /. copy of the SIPC Supplemental Report.</li> <li>□ (n) /. report describing any material inadequacies found to exist or found to have existed since</li> </ul>	the date of the previous audit.
**For conditions of confidential treatment of certain portions of this filing, see section 240.17a	5(e)(3).

### CARDINAL INVESTMENTS, INC.

FINANCIAL STATEMENTS,
INDEPENDENT AUDITORS' REPORT
AND SUPPLEMENTARY INFORMATION
FOR THE YEAR ENDED
December 31, 2007

### **TABLE OF CONTENTS**

	Page <u>No.</u>
INDEPENDENT AUDITORS' REPORT	1-2
FINANCIAL STATEMENTS	
Statement of Financial Condition	3
Statement of Changes in Stockholders' Equity	4
Statement of Income	5
Statement of Cash Flows	6
Notes to Financial Statements	7-9
SUPPLEMENTARY INFORMATION	
Computation of Net Capital under Rule 15c 3-1 of the Securities and Exchange Commission	10

VOELLINGER, SIMPSON, DOLAN & ASSOCIATES, P.C.
4010 NORTH ILLINOIS STREET
SUITE 3
BELLEVILLE, ILLINOIS 62226
618-233-8515
314-436-8988
FAX 618-233-4074

JAMES F. VOELLINGER, CPA \*
JOHN CRAIG SIMPSON, CPA \*
SHAWN R. DOLAN, CPA \*††
LYNNE A. HUSMANN, CPA \*††
CAROL I. JOHNSON, CFP, CFS †
LAURA E. YOUNGS, CFP

MISSOURI OFFICE
231 South Berniston
Suite 800
Clayton, Missouri 63105

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of **Cardinal Investments, Inc.** Belleville, Illinois

We have audited the accompanying statement of financial condition of Cardinal Investments, Inc. as of December 31, 2007, and the related statements of income and changes in stockholders' equity, cash flows and computation of net capital for the year then ended. These financial statements are the responsibility of the Cardinal Investments, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cardinal Investments, Inc., as of December 31, 2007, and the results of its operations and its cash flows and computation of net capital for the year then ended in conformity with auditing standards generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information included in the report shown on page 10 is presented for the purposes of additional analysis and is not a required part of the basic financial statements of Cardinal Investments, Inc.

Cardinal Investments, Inc.

Page Two

Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Voellinger, Dingson, Dolan & associates C.C.

VOELLINGER, SIMPSON, DOLAN & ASSOCIATES, P.C.

February 25, 2008

# CARDINAL INVESTMENTS, INC. STATEMENT OF FINANCIAL CONDITION December 31, 2007

### **ASSETS**

Cash	\$	42,289
Deposit with clearing organizations		35,000
Commissions receivable		35,847
Due from officer		15,888
Furniture and equipment, at cost, less		
accumulated depreciation of \$65,305		5,823
	<u></u> \$	134,847

### LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities	
Commissions payable	17,710
Taxes payable	2,050
	19,760
Stockholders' Equity	
Common stock, 800 shares issued and outstanding	800
Additional paid-in capital	34,715
Retained earnings	79,572
	115,087
	\$ 134,847

See accompanying notes and auditors' report.

# CARDINAL INVESTMENTS, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For the Year Ended December 31, 2007

Total Stockholders'	Equity	\$ 108,478	6'909	\$ 115,087
Retained	Earnings	\$ 72,963	6)9'9	\$ 79,572
Additional Paid-In	Capital	\$ 34,715		\$ 34,715
Capital Stock Common	Amount	\$ 800		\$ 800
Capita Com	Shares	800		800
		Balance - Beginning of Year	Net Income	Balance - End of Year

See accompanying notes and auditors' report.

# CARDINAL INVESTMENTS, INC. STATEMENT OF INCOME For the Year Ended December 31, 2007

REVENUES	
Commissions and management fees	\$ 420,803
Investment	388
Other	35,000
	456,191
EXPENSES	
Commissions	182,335
Wages	158,346
Payroll taxes	11,453
Clearing fees	26,929
Office	11,819
Subscriptions	2,317
Promotion	1,767
Telephone	4,469
Postage	734
Utilities	2,464
Rent	28,250
Depreciation	2,190
Administration	1,153
Registrations and fees	5,866
Insurance	7,440
	447,532
NET MOONE DEFORM TAXABLE	
NET INCOME BEFORE TAXES	8,659
Federal and state income taxes	2,050
NET INCOME	\$ 6,609

### CARDINAL INVESTMENTS, INC. STATEMENT OF CASH FLOWS For the Year Ended December 31, 2007

CASH FLOWS FROM OPERATING ACTIVITIES Net income Adjustments to reconcile net income to net cash provided by operating activities: Depreciation (Increase) decrease in operating assets Receivables Increase (decrease) in operating liabilities Commissions payable Taxes payable	\$ 2,190 582 (999) 1,415	\$ 6,609
Total adjustments		 3,188
Net cash provided by operating activities		 9,797
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of furniture and equipment		 (5,075)
Net cash used by investing activities		 (5,075)
CASH FLOWS FROM FINANCING ACTIVITIES		 
Increase in cash		4,722
Cash at beginning of the year		 37,567
Cash at end of the year		\$ 42,289
Supplemental Disclosures Taxes paid		\$ 635

See accompanying notes and auditors' report.

## CARDINAL INVESTMENTS, INC. Notes to Financial Statements December 31, 2007

### 1. ORGANIZATION AND NATURE OF BUSINESS

The Company is a broker-dealer registered with the Securities and Exchange (SEC) and is a member of the National Association of Securities Dealers, Inc.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Cardinal Investments, Inc. (the Company) is presented to assist in the understanding of the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

### **Basis of Presentation**

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including principal transactions, agency transactions, investment banking and investment advisory.

### **Securities Transactions**

Proprietary securities transactions in regular-way trades are recorded on trade date, as if they had settled. Profit and loss arising from all securities transactions entered for the account and risk of the Company are recorded on trade date. Customers' securities transactions are reported on a settlement date basis with related commission income and expenses reported on a trade date basis. Investment banking management fees are recorded on offering date, sales concessions on settlement date. Investment advisory fees are recognized on a cash basis.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition.

### **Commissions**

Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.

# CARDINAL INVESTMENTS, INC. Notes to Financial Statements December 31, 2007

### 2. SIGNIFICANT ACCOUNTING POLICIES - Concluded

### **Income Taxes**

Income taxes are provided for the effects of transactions reported in the financial statements and consists of taxes currently due.

### Depreciation

Property and equipment are carried at cost, less accumulated depreciation computed using the methods as allowed under the tax laws in existence at the time the asset is placed in service.

### **Use of Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

### 3. RECEIVABLE FROM AND PAYABLE TO CUSTOMERS

Accounts receivable from and payable to customers include amounts due on cash and margin transactions. Securities owned by customers are held as collateral for receivables. Such collateral is not reflected in the financial statements.

### 4. RELATED PARTY TRANSACTIONS

The Company's office building is rented from a corporation that is owned by the Company's shareholders. Rental payments totaled \$28,250.

# CARDINAL INVESTMENTS, INC. Notes to Financial Statements December 31, 2007

### 5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2007, the Company had net capital of \$93,376, which was \$88,376 in excess of its required net capital of \$5,000.

### 6. OTHER

The Company was incorporated on May 13, 1994. Operations were started in August, 1994 with a general securities operations beginning October 19, 1994.

# CARDINAL INVESTMENTS, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15C 3-1 OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2007

NET CAPITAL		
Total stockholders' equity		\$ 115,087
Deductions and/or charges		
Furniture and equipment	\$ 5,823	
Other assets	15,888	21,711
NET CAPITAL		\$ 93,376

Minimum required capital  Excess net capital	\$ 5,000 88,376
	\$ 93,376

VOELLINGER, SIMPSON, DOLAN & ASSOCIATES, P.C.
4010 NORTH ILLINOIS STREET
SUITE 3
BELLEVILLE, ILLINOIS 62226
618-233-8515
314-436-8988
FAX 618-233-4074

JAMES F. VIELLINGER, CPA \*
JOHN CRAIT SIMPSON, CPA \*
SHAWN R. DCLAN, CPA \* ††
LYNNE A. I-fusmann, CPA \* ††
CAROL I. JOHNSON, CFP, CFS †
LAURA E. MOUNGS, CFP

Missouri Office 231 South Bemiston Suite 800 Clayton, Missouri 63105

Feb uary 25, 2008

Board of Directors Cardinal Investments, Inc.

In planning and performing our audit of the financial statements of Cardinal Investments Inc. (the "Company") for the year ended December 31, 2007, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Alsc, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "Commission"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the object ves stated in Rule 17a-5(g)(1) in making the periodic computations of aggregate indeptedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e);(2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13;(3) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether thos practices and procedures can be expected to achieve the Commission's above-mentioned

Carilinal Investments, Inc. Page Two

objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in appropriate with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 200% to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the securities and Exchange Commission and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

VOELLINGER, SIMPSON, DÓLAN & ASSOCIATES, P.C.

Belleville, Illinois

END